



### Assumption for Investor Fund

Sr. No.	Particulars	Details
1	The Coupon Rate for Preference Shares	12.00%
2	The Lock-in Period of 3 years	
3	After 5 Years, the preference shares will get converted to equity shares and Investor will get minimum 30% equity or actual stake based on valuation at that time.	
4	At the end of 10th year, Investor can take exit at 1.5x of the investment	

### Assumptions for Working Capital Assessment

1	<b>Stock Levels</b>	
	Raw Material	0
	Work-In-Progress	0
	Finished Goods	180
2	<b>Debtors</b>	45
3	<b>Creditors</b>	90

Manufacturing Activity will start from 1st April 2021

### Assumptions taken for Sales

Sr. No.	Particulars	Quantity Sold in FY 2021-22 (in Tons)
<b>Sales</b>		
1	Mango Pulp	100.00
2	Mango Bar	5.00
3	Mango Drink	5.00
4	Alphonso Mawa	10.00
5	Alphonso Muramba	10.00
6	Kairi Panhe	10.00
7	Fried Jackfruit Chips	10.00
8	Dried Jackfruit Chips	10.00
9	Jackfruit Bar	10.00
10	Gare Pith	10.00

### Assumptions taken for Purchases

Sr. No.	Particulars	Proportion of Mangoes/Mango Pulp/ Raw Mangoes required for producing 1 Kg of Product
1	Mango Pulp	1.50
2	Mango Bar	1.77
3	Mango Drink	0.94
4	Alphonso Mawa	1.24
5	Alphonso Muramba	1.77
6	Kairi Panhe	0.59

**Distributors Commission**

**30.00%**

ANALYSES OF FINANCIAL STATEMENTS

FROM II : OPERATING STATEMENT

Name: Kokanbag Group

Particulars	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected
	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
	Years	Years	Years	Years	Years	Years	Years	Years	Years	Years
Operating months	12	12	12	12	12	12	12	12	12	12
<b>Operating Statement</b>										
1 Trading Sales										
Manufacturing Sales	451.00	552.07	676.90	831.30	1022.48	1259.51	1553.70	1919.22	2373.81	2939.71
Commission										
iii. Scrap/ Other Sales										
Total Gross Sales	451.00	552.07	676.90	831.30	1022.48	1259.51	1553.70	1919.22	2373.81	2939.71
2 Less : Excise Duty	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3 <b>Net Sales (1-2)</b>	<b>451.00</b>	<b>552.07</b>	<b>676.90</b>	<b>831.30</b>	<b>1022.48</b>	<b>1259.51</b>	<b>1553.70</b>	<b>1919.22</b>	<b>2373.81</b>	<b>2939.71</b>
4 Growth in sales		22%	23%	23%	23%	23%	23%	24%	24%	24%
<b>Cost of Sales</b>										
5 a. Raw Material (Imported )										
Trading Purchases										
c. Stores & Spares (Imported)										
d. Stores & Spares (Indigenous)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Consumables	481.24	316.64	388.80	478.36	589.73	728.44	901.47	1117.65	1388.12	1727.01
6 Electricity Expenses	10.24	10.75	11.29	11.85	12.45	13.07	13.72	14.41	15.13	15.89
7 Repairs & Maintainence	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73
8 Salaries / Wages	13.00	14.30	15.73	17.30	19.03	20.94	23.03	25.33	27.87	30.65
9 Staff Salaries										
10 Distributors Commission	37.50	112.50	150.00	168.00	186.00	204.00	222.00	246.00	270.00	300.00
11 Misc. Expenses	9.32	8.69	10.66	13.10	16.12	19.88	24.55	30.37	37.62	46.67
12 Depreciation	28.73	53.93	47.34	41.59	36.56	32.16	28.32	24.96	22.01	19.43
Sub Total	<b>581.77</b>	<b>518.54</b>	<b>625.54</b>	<b>731.94</b>	<b>861.63</b>	<b>1020.22</b>	<b>1214.83</b>	<b>1460.45</b>	<b>1762.48</b>	<b>2141.38</b>
13 Add: Opening Stock in Process	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sub Total	<b>581.77</b>	<b>518.54</b>	<b>625.54</b>	<b>731.94</b>	<b>861.63</b>	<b>1020.22</b>	<b>1214.83</b>	<b>1460.45</b>	<b>1762.48</b>	<b>2141.38</b>
14 Deduct : Closing Stock in Process	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Production	<b>581.77</b>	<b>518.54</b>	<b>625.54</b>	<b>731.94</b>	<b>861.63</b>	<b>1020.22</b>	<b>1214.83</b>	<b>1460.45</b>	<b>1762.48</b>	<b>2141.38</b>
15 Add: Opening Stock of Finished Goods	0.00	222.41	272.25	333.82	409.95	504.24	621.13	766.21	946.46	1170.65
Sub Total	<b>581.77</b>	<b>740.95</b>	<b>897.79</b>	<b>1065.76</b>	<b>1271.58</b>	<b>1524.46</b>	<b>1835.96</b>	<b>2226.66</b>	<b>2708.94</b>	<b>3312.03</b>
16 Deduct : Closing Stock of Finished Goods	222.41	272.25	333.82	409.95	504.24	621.13	766.21	946.46	1170.65	1449.72
Sub Total ( Total Cost of Sales)	<b>359.36</b>	<b>468.70</b>	<b>563.97</b>	<b>655.81</b>	<b>767.34</b>	<b>903.33</b>	<b>1069.75</b>	<b>1280.20</b>	<b>1538.29</b>	<b>1862.31</b>
17 <b>Gross profit</b>	<b>91.64</b>	<b>83.37</b>	<b>112.93</b>	<b>175.49</b>	<b>255.15</b>	<b>356.18</b>	<b>483.95</b>	<b>639.02</b>	<b>835.52</b>	<b>1077.41</b>
Gross Profit/ Sales	20.32%	15.10%	16.68%	21.11%	24.95%	28.28%	31.15%	33.30%	35.20%	36.65%



ANALYSIS OF BALANCE SHEET - LIABILITIES

Kokanbag Group

	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected
	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
<b>LIABILITIES</b>										
<b>Current Liabilities</b>										
Short Term loans from Applicant Bank including BP &BD	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
Sub Total (A)	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>
Short Term Borrowings from Others										
Sundry Creditors (Trade)	63.92	78.08	95.87	117.95	145.41	179.62	222.28	275.58	342.28	425.84
Sundry Creditors (Assets)										
Net Provision for Taxation (if positive)	22.99	20.51	29.38	48.15	72.05	102.35	140.69	187.21	246.16	318.72
Dividend Payable										
Other Statutory Liab. (Due within one Year)										
Overdue Term Liabilities										
Installments of term Loan/ DPGs/ Deposits/ debentures due within next year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Current Liabilities & Provisions (due with in one year)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sub Total (B)	<b>86.91</b>	<b>98.59</b>	<b>125.25</b>	<b>166.10</b>	<b>217.46</b>	<b>281.97</b>	<b>362.97</b>	<b>462.79</b>	<b>588.44</b>	<b>744.56</b>
<b>TOTAL CURRENT LIABILITIES</b>	<b>236.91</b>	<b>248.59</b>	<b>275.25</b>	<b>316.10</b>	<b>367.46</b>	<b>431.97</b>	<b>512.97</b>	<b>612.79</b>	<b>738.44</b>	<b>894.56</b>
<b>TERM LIABILITIES</b>										
OD Limits against FD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Term Loan from Bank(Less next Year Instalments)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Term Loan from Other Banks/Inst.(Ecl. Instal.due next Yr.)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Deferred Payments Credits (Ecl. Instal.due next Yr.)										
Deferred Tax	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non Current Liabilities	38.00	81.00	119.00	119.00	20.00	20.00	20.00	20.00	20.00	20.00
<b>TOTAL TERM LIABILITIES</b>	<b>38.00</b>	<b>81.00</b>	<b>119.00</b>	<b>119.00</b>	<b>20.00</b>	<b>20.00</b>	<b>20.00</b>	<b>20.00</b>	<b>20.00</b>	<b>20.00</b>
<b>TOTAL OF OUTSIDE LIABILITIES</b>	<b>274.91</b>	<b>329.59</b>	<b>394.25</b>	<b>435.10</b>	<b>387.46</b>	<b>451.97</b>	<b>532.97</b>	<b>632.79</b>	<b>758.44</b>	<b>914.56</b>
<b>NET WORTH</b>										
Capital	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99
less :- Drawings										
Other reserves (excluding Provisions)										
Surplus (+) or deficit (-) in Profit & Loss a/c	20.65	35.51	71.06	117.40	120.50	359.33	687.60	1124.41	1698.77	2442.46
<b>NET WORTH</b>	<b>586.64</b>	<b>601.50</b>	<b>637.05</b>	<b>683.39</b>	<b>686.49</b>	<b>925.32</b>	<b>1253.59</b>	<b>1690.40</b>	<b>2264.76</b>	<b>3008.45</b>
<b>TOTAL LIABILITIES (18+24)</b>	<b>861.55</b>	<b>931.09</b>	<b>1031.30</b>	<b>1118.48</b>	<b>1073.94</b>	<b>1377.29</b>	<b>1786.55</b>	<b>2323.18</b>	<b>3023.20</b>	<b>3923.01</b>

ANALYSIS OF BALANCE SHEET Continued - ASSETS

Kokanbag Group

	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected
	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
<b>ASSETS</b>										
<b>Current Assets</b>										
26 Cash & Bank Balances	25.59	88.99	151.60	168.32	20.97	183.09	404.81	699.22	1087.96	1593.06
27 Govt. & other Trustee securities										
28 Fixed Deposits with Banks										
29 Domestic Receivables including BP/BD	55.60	68.06	83.45	102.49	126.06	155.28	191.55	236.62	292.66	362.43
30 Export Receivables including BP/BD)										
31 Deferred receivables(due within one year)										
32 Imported Raw Material										
33 Indigenous Rawmaterial	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
34 Stock in Process	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
35 Finished Goods	222.41	272.25	333.82	409.95	504.24	621.13	766.21	946.46	1170.65	1449.72
36 Stock WIP of Dies										
37 Indigenous consumables										
38 Advances to Suppliers	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
39 Net Advance Payment of Taxes (if positive)	20.69	18.46	26.44	43.33	64.84	92.12	126.62	168.49	221.54	286.85
40 Other Current Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>41 TOTAL CURRENT ASSETS</b>	<b>324.29</b>	<b>447.76</b>	<b>595.31</b>	<b>724.09</b>	<b>716.11</b>	<b>1051.62</b>	<b>1489.19</b>	<b>2050.79</b>	<b>2772.81</b>	<b>3692.06</b>
<b>FIXED ASSETS</b>										
42 Gross Block (Land & Building Machinery)	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99
43 Add Capital expenditure in work-in-process										
44 Depreciation to Date	28.73	82.66	130.00	171.59	208.15	240.31	268.63	293.59	315.60	335.03
<b>45 Net Block</b>	<b>537.26</b>	<b>483.33</b>	<b>435.99</b>	<b>394.40</b>	<b>357.84</b>	<b>325.68</b>	<b>297.36</b>	<b>272.40</b>	<b>250.39</b>	<b>230.96</b>
<b>46 OTHER NON CURRENT ASSETS</b>										
a. Investments in Sub. cos./ affiliates										
b. Investment in Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c. Advance to suppliers of Capital goods &										
d. Deferred Receivables(Maturing after a year)										
e. Other Non-current investments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
f. Non Consumable Stores & Spares										
g. Long outstanding dues & Other non Current Assets										
<b>TOTAL OTHER NON CURRENT ASSETS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>47 Intangible Assets</b>										
a. Deferred Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
b. Preliminary expenditures	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c. Other Intangibles (patents, goodwill, etc.)										
<b>Total Intangible Assets</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>48 TOTAL ASSETS</b>	<b>861.55</b>	<b>931.09</b>	<b>1031.30</b>	<b>1118.49</b>	<b>1073.95</b>	<b>1377.30</b>	<b>1786.55</b>	<b>2323.19</b>	<b>3023.20</b>	<b>3923.02</b>
49 TANGIBLE NET WORTH (TNW)	586.64	601.50	637.05	683.39	686.49	925.32	1253.59	1690.40	2264.76	3008.45
50 NET WORKING CAPITAL (NWC)	87.38	199.17	320.06	407.99	348.66	619.64	976.23	1438.00	2034.38	2797.49







## Kokanbag Group

Particulars	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected
	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
<b>FUND FLOW ANALYSIS</b>										
<b>Long Term Sources</b>										
Profit after Tax	20.65	14.86	35.55	46.34	3.10	238.83	328.27	436.81	574.37	743.68
Depreciation	28.73	82.66	130.00	171.59	208.15	240.31	268.63	293.59	315.60	335.03
Intangibles written off	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase in capital and reserves	565.99	586.64	601.50	637.05	683.39	686.49	925.32	1253.59	1690.40	2264.76
Increase in Term Liability & other Loan	38.00	81.00	119.00	119.00	20.00	20.00	20.00	20.00	20.00	20.00
i. Decrease in Fixed Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ii. Decrease in Other non current assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>653.37</b>	<b>765.16</b>	<b>886.05</b>	<b>973.98</b>	<b>914.64</b>	<b>1185.63</b>	<b>1542.22</b>	<b>2003.99</b>	<b>2600.36</b>	<b>3363.48</b>
<b>Long Term Uses</b>										
Net Loss	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase in Intangibles	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Capi.and Reserves/ Share Buybacks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Term Loan repayments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
i. Increase in Fixed Assets	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99
Increase in non-Current Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Drawings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>	<b>565.99</b>
<b>Surplus/ Deficit</b>	<b>87.38</b>	<b>199.17</b>	<b>320.06</b>	<b>407.99</b>	<b>348.65</b>	<b>619.64</b>	<b>976.23</b>	<b>1438.00</b>	<b>2034.37</b>	<b>2797.49</b>
<b>Short Term Sources</b>										
Increase in Bank Borrowings	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
Increase in other Current Liab.	86.91	98.59	125.25	166.10	217.46	281.97	362.97	462.79	588.44	744.56
Decrease in Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Receivables	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Cash/Deposits/Govt Sec.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Other Current Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>236.91</b>	<b>248.59</b>	<b>275.25</b>	<b>316.10</b>	<b>367.46</b>	<b>431.97</b>	<b>512.97</b>	<b>612.79</b>	<b>738.44</b>	<b>894.56</b>
<b>Short Term Uses</b>										
Increase in Inventory	222.41	272.25	333.82	409.95	504.24	621.13	766.21	946.46	1170.65	1449.72
Increase in Receivables	55.60	68.06	83.45	102.49	126.06	155.28	191.55	236.62	292.66	362.43
Increase in Cash/Deposits/Govt Sec.	25.59	88.99	151.60	168.32	20.97	183.09	404.81	699.22	1087.96	1593.06
Increase in Other Current Assets	20.69	18.46	26.44	43.33	64.84	92.12	126.62	168.49	221.54	286.85
Decrease in Other Current Liab.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Bank Borrowings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>324.29</b>	<b>447.76</b>	<b>595.31</b>	<b>724.09</b>	<b>716.11</b>	<b>1051.62</b>	<b>1489.19</b>	<b>2050.79</b>	<b>2772.81</b>	<b>3692.06</b>
<b>Summary of fund Flow Analysis</b>										
Long Term Sources	653.37	765.16	886.05	973.98	914.64	1185.63	1542.22	2003.99	2600.36	3363.48
Long Term Uses	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99	565.99
Surplus /Deficit (i-ii)	<b>87.38</b>	<b>199.17</b>	<b>320.06</b>	<b>407.99</b>	<b>348.65</b>	<b>619.64</b>	<b>976.23</b>	<b>1438.00</b>	<b>2034.37</b>	<b>2797.49</b>
Short term sources	236.91	248.59	275.25	316.10	367.46	431.97	512.97	612.79	738.44	894.56
Short term uses	324.29	447.76	595.31	724.09	716.11	1051.62	1489.19	2050.79	2772.81	3692.06
Surplus /Deficit (iii-iv)	<b>(87.38)</b>	<b>(199.17)</b>	<b>(320.06)</b>	<b>(407.99)</b>	<b>(348.66)</b>	<b>(619.64)</b>	<b>(976.23)</b>	<b>(1438.00)</b>	<b>(2034.38)</b>	<b>(2797.49)</b>

**CALCULATION OF BREAK EVEN LEVELS**

Kokanbag Group

Particulars	Variable %	Projected 2021-22	Projected 2022-23	Projected 2023-24	Projected 2024-25	Projected 2025-26	Projected 2026-27	Projected 2027-28	Projected 2028-29	Projected 2029-30	Projected 2030-31
<b>BREAK EVEN POINT</b>											
Sales		451.00	552.07	676.90	831.30	1022.48	1259.51	1553.70	1919.22	2373.81	2939.71
Variable Cost											
i.Raw Material	100%	-222.41	-49.84	-61.57	-76.13	-94.29	-116.89	0.00	0.00	0.00	0.00
ii.Consumables	100%	481.24	316.64	388.80	478.36	589.73	728.44	901.47	1117.65	1388.12	1727.01
iii.Direct Labour	0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iv.Power & Fuel	0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
v.Marketing Expenses	50%	0.87	0.87	0.87	0.87	0.87	0.87	0.00	0.00	0.00	0.00
vi.Other Variable Costs	0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
vii. Interest on Working Capital Loan	100%	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00
<b>Total Variable Costs</b>		<b>274.70</b>	<b>282.67</b>	<b>343.09</b>	<b>418.10</b>	<b>511.31</b>	<b>627.42</b>	<b>916.47</b>	<b>1132.65</b>	<b>1403.12</b>	<b>1742.01</b>
Percent of Sales		61%	51%	51%	50%	50%	50%	59%	59%	59%	59%
Fixed Costs		99.66	201.03	235.88	252.71	271.03	290.91	168.28	162.55	150.17	135.30
Break Even Level of Sales		<b>254.94</b>	<b>411.97</b>	<b>478.32</b>	<b>508.42</b>	<b>542.13</b>	<b>579.67</b>	<b>410.29</b>	<b>396.62</b>	<b>367.23</b>	<b>332.08</b>
Percentage to Sales		57%	75%	71%	61%	53%	46%	26%	21%	15%	11%
Cash Break Even of Sales		<b>181.44</b>	<b>301.45</b>	<b>382.33</b>	<b>424.74</b>	<b>469.00</b>	<b>515.59</b>	<b>341.24</b>	<b>335.72</b>	<b>313.41</b>	<b>284.39</b>
		40%	55%	56%	51%	46%	41%	22%	17%	13%	10%
<b>Sensitivity Analysis</b>											
<b>If Sales go down by</b>	5%										
Sales (when down by)	5%	428.45	524.47	643.06	789.73	971.36	1196.53	1476.01	1823.25	2255.12	2792.73
Variable costs if sales go down by		274.70	282.67	343.09	418.10	511.31	627.42	916.47	1132.65	1403.12	1742.01
Contribution		153.75	241.80	299.97	371.63	460.05	569.12	559.54	690.61	852.00	1050.72
BEP If Sales go down by	5%	<b>277.71</b>	<b>436.05</b>	<b>505.68</b>	<b>537.02</b>	<b>572.25</b>	<b>611.62</b>	<b>443.89</b>	<b>429.15</b>	<b>397.47</b>	<b>359.61</b>
% to Sales		65%	83%	79%	68%	59%	51%	30%	24%	18%	13%
<b>If RM cost goes up by</b>	5%										
Sales		451.00	552.07	676.90	831.30	1022.48	1259.51	1553.70	1919.22	2373.81	2939.71
Variable cost (RM goes up by)	5%	497.11	332.51	404.66	494.23	605.60	744.31	916.47	1132.65	1403.12	1742.01
Contribution		-46.11	219.56	272.24	337.07	416.88	515.20	637.23	786.57	970.69	1197.70
BEP if RM cost goes up by	5%	<b>0.00</b>	<b>505.49</b>	<b>586.50</b>	<b>623.25</b>	<b>664.74</b>	<b>711.18</b>	<b>410.29</b>	<b>396.62</b>	<b>367.23</b>	<b>332.08</b>
% to Sales		0%	92%	87%	75%	65%	56%	26%	21%	15%	11%
<b>If Other Variable costs up by</b>	5%										
Sales		451.00	552.07	676.90	831.30	1022.48	1259.51	1553.70	1919.22	2373.81	2939.71
Other Variable Cost up by	5%	299.56	299.29	363.33	442.81	541.59	664.63	962.29	1189.28	1473.28	1829.11
Contribution		151.45	252.78	313.58	388.49	480.89	594.88	591.40	729.94	900.53	1110.60
BEP If Variable Expn. Go up by	5%	<b>296.78</b>	<b>439.07</b>	<b>509.19</b>	<b>540.76</b>	<b>576.26</b>	<b>615.93</b>	<b>442.08</b>	<b>427.40</b>	<b>395.84</b>	<b>358.13</b>
% Sales		66%	80%	75%	65%	56%	49%	28%	22%	17%	12%



**STATEMENT OF COST OF THE PROJECT**

Sr.No.	Particulars	(Rs. in Lacs)		
		Already Incurred	To be Incurred	Total
1	Project Land	0.00	78.00	78.00
2	Factory Building	0.00	314.85	314.85
3	Plant & Machinery	0.00	173.14	173.14
	<b>TOTAL</b>	<b>0.00</b>	<b>565.99</b>	<b>780.08</b>

**SOURCES OF FUNDS**

1	Proprietor's Capital	0.00	15.99	15.99
2	Preference Shares-Investor	0.00	550.00	550.00
	<b>TOTAL</b>	<b>0.00</b>	<b>565.99</b>	<b>726.99</b>



**DEPRECIATION SCHEDULE**

	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
<b>Project Land</b>										
Opening Balance	0.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00
Addition	78.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Depreciation @	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Closing Balance	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00
<b>Factory Building</b>										
Opening Balance	0.00	299.11	269.20	242.28	218.05	196.24	176.62	158.96	143.06	128.75
Addition	314.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Depreciation @	10.00%	15.74	29.91	26.92	24.23	21.81	19.62	17.66	15.90	14.31
Closing Balance	299.11	269.20	242.28	218.05	196.24	176.62	158.96	143.06	128.75	115.87
<b>Plant &amp; Machinery</b>										
Opening Balance	0.00	160.15	136.13	115.71	98.35	83.60	71.06	60.40	51.34	43.64
Addition	173.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Depreciation @	15.00%	12.99	24.02	20.42	17.36	14.75	12.54	10.66	9.06	7.70
Closing Balance	160.15	136.13	115.71	98.35	83.60	71.06	60.40	51.34	43.64	37.09
<b>TOTAL DEPRECIATION</b>	<b>28.73</b>	<b>53.93</b>	<b>47.34</b>	<b>41.59</b>	<b>36.56</b>	<b>32.16</b>	<b>28.32</b>	<b>24.96</b>	<b>22.01</b>	<b>19.43</b>

**CASH FLOW STATEMENT**

(F)

	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
<b>A. SOURCES OF FUNDS</b>										
1 Net Profit before Tax, Interest & Dividend but after Depreciation	91.64	83.37	112.93	175.49	255.15	356.18	483.95	639.02	835.52	1077.41
2 Increase in Capital	565.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3 Depreciation	28.73	53.93	47.34	41.59	36.56	32.16	28.32	24.96	22.01	19.43
4 Increase In Long Term Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5 Increase in Creditors	63.92	14.16	17.79	22.08	27.46	34.21	42.66	53.30	66.70	83.56
6 Increase in CC Limit	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7 Increase in Other Non Current Liabilities	38.00	43.00	38.00	0.00	-99.00	0.00	0.00	0.00	0.00	0.00
8 Increase in Other Current Liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL (A)	938.28	194.46	216.06	239.16	220.17	422.55	554.93	717.28	924.23	1180.40
<b>B. APPLICATION OF FUNDS</b>										
1 Increase in Capital Expenditure	565.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2 Increase in Inventories	222.41	49.84	61.57	76.13	94.29	116.89	145.08	180.25	224.19	279.07
3 Increase in Debtors	55.60	12.46	15.39	19.04	23.57	29.22	36.27	45.07	56.04	69.77
4 Decrease in Long Term Loans	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5 Increase in Investments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6 Increase in Loans & Advances	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7 Interest	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00
Increase in Other Current Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8 Advance Payment of Taxes	20.69	18.46	26.44	43.33	64.84	92.12	126.62	168.49	221.54	286.85
9 Preference Dividend	33.00	33.00	33.00	66.00	165.00	0.00	0.00	0.00	0.00	0.00
10 Drawings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
11 Tax Paid	0.00	2.30	2.05	2.94	4.82	7.21	10.23	14.07	18.72	24.62
TOTAL (B)	912.69	131.06	153.45	222.44	367.52	260.44	333.20	422.88	535.49	675.31
Opening Balance	0.00	25.59	88.99	151.60	168.32	20.97	183.09	404.81	699.22	1087.96
Add-Net Surplus	25.59	63.40	62.61	16.72	-147.35	162.12	221.73	294.41	388.74	505.09
Closing Balance	25.59	88.99	151.60	168.32	20.97	183.09	404.81	699.22	1087.96	1593.06





**PROJECTED PERFORMANCE & PROFITABILITY STATEMENT**

	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
<b>INCOME</b>										
Own Sales	326.00	177.07	176.90	271.30	402.48	579.51	813.70	1099.22	1473.81	1939.71
Distributors Sales	125.00	375.00	500.00	560.00	620.00	680.00	740.00	820.00	900.00	1000.00
Other Operating Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL REVENUES</b>	<b>451.00</b>	<b>552.07</b>	<b>676.90</b>	<b>831.30</b>	<b>1022.48</b>	<b>1259.51</b>	<b>1553.70</b>	<b>1919.22</b>	<b>2373.81</b>	<b>2939.71</b>
<b>OPERATING COSTS</b>										
Material Purchases	481.24	316.64	388.80	478.36	589.73	728.44	901.47	1117.65	1388.12	1727.01
Salary & Wages	13.00	14.30	15.73	17.30	19.03	20.94	23.03	25.33	27.87	30.65
Electricity Expenses	10.24	10.75	11.29	11.85	12.45	13.07	13.72	14.41	15.13	15.89
Repairs & Maintenance	1.00% 1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73
Manufacturing Expenses	1.00% 4.81	3.17	3.89	4.78	5.90	7.28	9.01	11.18	13.88	17.27
Distributors Commission	30.00% 37.50	112.50	150.00	168.00	186.00	204.00	222.00	246.00	270.00	300.00
Misc. Expenses	1.00% 4.51	5.52	6.77	8.31	10.22	12.60	15.54	19.19	23.74	29.40
Depreciation	28.73	53.93	47.34	41.59	36.56	32.16	28.32	24.96	22.01	19.43
<b>Total Operating Cost</b>	<b>581.77</b>	<b>518.54</b>	<b>625.54</b>	<b>731.94</b>	<b>861.63</b>	<b>1020.22</b>	<b>1214.83</b>	<b>1460.45</b>	<b>1762.48</b>	<b>2141.38</b>
Opening WIP + FG	0.00	222.41	272.25	333.82	409.95	504.24	621.13	766.21	946.46	1170.65
Closing WIP + FG	222.41	272.25	333.82	409.95	504.24	621.13	766.21	946.46	1170.65	1449.72
<b>OPERATING PROFIT</b>										
Non-Operating Income	91.64	83.37	112.93	175.49	255.15	356.18	483.95	639.02	835.52	1077.41
Non-Operating Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Profit Before Interest	91.64	83.37	112.93	175.49	255.15	356.18	483.95	639.02	835.52	1077.41
Interest	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00
Profit Before Tax	76.64	68.37	97.93	160.49	240.15	341.18	468.95	624.02	820.52	1062.41
Tax Payable	22.99	20.51	29.38	48.15	72.05	102.35	140.69	187.21	246.16	318.72
Net Profit after Tax	53.65	47.86	68.55	112.34	168.11	238.83	328.27	436.81	574.36	743.69
Preference Dividend	12.00% 33.00	33.00	33.00	66.00	165.00	0.00	0.00	0.00	0.00	0.00
Net Profit after Dividend	20.65	14.86	35.55	46.34	3.11	238.83	328.27	436.81	574.36	743.69
Add Back Depreciation	28.73	53.93	47.34	41.59	36.56	32.16	28.32	24.96	22.01	19.43
<b>Net Cash Accruals</b>	<b>82.38</b>	<b>101.79</b>	<b>115.89</b>	<b>153.93</b>	<b>204.67</b>	<b>270.99</b>	<b>356.59</b>	<b>461.77</b>	<b>596.37</b>	<b>763.12</b>



**FUNDS FLOW STATEMENT**

	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31
<b>LONG TERM SOURCES</b>										
1 Net Profit after Dividend	20.65	14.86	35.55	46.34	3.11	238.83	328.27	436.81	574.36	743.69
2 Depreciation	28.73	53.93	47.34	41.59	36.56	32.16	28.32	24.96	22.01	19.43
3 Increase in Capital	565.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5 Increase in other Long Term Liabilities	38.00	43.00	38.00	0.00	-99.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL LONG TERM FUNDS</b>	<b>653.37</b>	<b>111.79</b>	<b>120.89</b>	<b>87.93</b>	<b>-59.34</b>	<b>270.99</b>	<b>356.59</b>	<b>461.77</b>	<b>596.37</b>	<b>763.12</b>
<b>SHORT TERM SOURCES</b>										
1 Increase in Short Term Bank Borrowings	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2 Increase in Sundry Creditors	63.92	14.16	17.79	22.08	27.46	34.21	42.66	53.30	66.70	83.56
3 Provision for Taxes	22.99	20.51	29.38	48.15	72.05	102.35	140.69	187.21	246.16	318.72
4 Increase in other Current Liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL SHORT TERM FUNDS</b>	<b>236.91</b>	<b>34.67</b>	<b>47.17</b>	<b>70.23</b>	<b>99.51</b>	<b>136.56</b>	<b>183.35</b>	<b>240.51</b>	<b>312.86</b>	<b>402.28</b>
<b>TOTAL FUNDS AVAILABLE</b>	<b>890.28</b>	<b>146.46</b>	<b>168.06</b>	<b>158.16</b>	<b>40.17</b>	<b>407.55</b>	<b>539.93</b>	<b>702.28</b>	<b>909.23</b>	<b>1165.40</b>
<b>LONG TERM USES</b>										
1 Increase in Fixed Assets	565.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2 Decrease in other long term liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL LONG TERM USES</b>	<b>565.99</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>SHORT TERM USES</b>										
1 Increase in Inventories	222.41	49.84	61.57	76.13	94.29	116.89	145.08	180.25	224.19	279.07
2 Increase in Receivables	55.60	12.46	15.39	19.04	23.57	29.22	36.27	45.07	56.04	69.77
3 Increase in other Current Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4 Increase in Cash/Deposits/Govt Sec.	25.59	63.40	62.61	16.72	-147.35	162.12	221.73	294.41	388.74	505.09
5 Increase in Advance Tax	20.69	20.76	28.49	46.27	69.66	99.33	136.85	182.56	240.26	311.47
<b>TOTAL SHORT TERM USES</b>	<b>324.29</b>	<b>146.46</b>	<b>168.06</b>	<b>158.16</b>	<b>40.17</b>	<b>407.55</b>	<b>539.93</b>	<b>702.28</b>	<b>909.23</b>	<b>1165.40</b>
<b>TOTAL FUNDS USED</b>	<b>890.28</b>	<b>146.46</b>	<b>168.06</b>	<b>158.16</b>	<b>40.17</b>	<b>407.55</b>	<b>539.93</b>	<b>702.28</b>	<b>909.23</b>	<b>1165.40</b>
LONG TERM SURPLUS / (DEFICIT)	87.38	111.79	120.89	87.93	-59.34	270.99	356.59	461.77	596.37	763.12
SHORT TERM SURPLUS / (DEFICIT)	-87.38	-111.79	-120.89	-87.93	59.34	-270.99	-356.59	-461.77	-596.37	-763.12

Sr. No.	Particulars	Qty	Rate	Amount(In Lakhs)
	<b>Factory Land</b>	<b>(In acres)</b>	<b>(In acres)</b>	
1	Factory Land	9		78.00
	<b>Factory Shed &amp; Building</b>	<b>(In Unit)</b>		
1	Ripening Chamber	1		4.25
2	Food Processing Centre	1		58.00
3	Factory Shed	1		205.20
4	Labour Quarters	1		25.65
5	Canteen	1		1.88
6	Provisional Stores	1		1.88
7	Guest House	1		14.99
8	Meditation Centre	1		3.00
	<b>Total</b>			<b>314.85</b>
	<b>Vehicles</b>			
1	Pick-up Van	1		10.00
	<b>Plant &amp; Machinerics</b>			
1	Fruit Washer	1	920000.00	9.20
2	Sorting Cum Inspection Belt Conveyor	1	340000.00	3.40
3	Pulveriser	1	410000.00	4.10
4	Screw Conveyor for Pulper Feeding	1	290000.00	2.90
5	Pulper & Finisher	1	465000.00	4.65
6	Collection Tank 500 LT	2	60000.00	1.20
7	Product Transfer Pump 2 TPH	2	85000.00	1.70
8	Wastage Screw Conveyor	1	225000.00	2.25
9	Pectin Mixer 100 LT	1	140000.00	1.40
10	Fix Kettle 500 LT	3	340000.00	10.20
11	Product Transfer Pump 3 TPH	2	110000.00	2.20
12	Simplex Filter-Mirror Finish	1	25000.00	0.25
13	Syrup Holding Tank 500 LT	1	120000.00	1.20
14	Syrup Transfer Centrifugal Pump	2	25000.00	0.50
15	Blending Tank 1500 LT	2	320000.00	6.40
16	Transfer Centrifugal Pump	1	35000.00	0.35
17	Simplex Filter	1	65000.00	0.65
18	Homoginiser 500 LPH	1	550000.00	5.50
19	Holding Cum Fitting Tank-1000 LTR	1	250000.00	2.50
20	Can Seamer	1	450000.00	4.50
21	Product Pipeline & Fittings	1	340000.00	3.40
22	Electrical Control Panel	1	380000.00	3.80

<b>Sr. No.</b>	<b>Particulars</b>	<b>Qty</b>	<b>Rate</b>	<b>Amount(In Lakhs)</b>
23	Boiler 1000 LTR	1	1600000.00	16.00
24	Air Compressor with Dryer & Air Pipeline Fittings	1	320000.00	3.20
25	Lab Equipments	1	650000.00	6.50
26	Water Softner(Fiber Vessle)	1	55000.00	0.55
27	Utility Pipe Line - Steam & RO Water Only	1	950000.00	9.50
28	Cable & Cable Tray for Interconnecting Processing Machineres inside the Processing Hall	1	570000.00	5.70
29	Pipeline & Utility Support Structure Material for Interconnecting of Processing Material	1	375000.00	3.75
8	Transformer (100 KVA)	1		10.00
				<b>127.45</b>
	Add:- Installation, Commission & Other Charges			12.33
	<b>Total amount (before GST)</b>			<b>139.78</b>
	GST			23.36
	<b>Total Amount of Plant &amp; Machinery</b>			<b>163.14</b>

**Summary of Purchases & Sales**

Year	Particulars									
	Mango Pulp	Mango Bar	Mango Drink	Alphonso Mawa	Alphonso Muramba	Kairi Panhe	Fried Jackfruit Chips	Dried Jackfruit Chips	Jackfruit Poli	Gare Pith
<b>Sales Working</b>										
2021-22	199.58	20.41	7.64	27.22	31.75	10.18	40.82	31.75	40.82	40.82
2022-23	251.47	25.72	9.62	34.29	40.01	12.83	47.15	36.67	47.15	47.15
2023-24	316.85	32.41	12.13	43.21	50.41	16.17	54.46	42.36	54.46	54.46
2024-25	399.23	40.83	15.28	54.44	63.52	20.37	62.90	48.92	62.90	62.90
2025-26	503.04	51.45	19.25	68.60	80.03	25.67	72.65	56.51	72.65	72.65
2026-27	633.83	64.82	24.25	86.43	100.84	32.34	83.91	65.26	83.91	83.91
2027-28	798.62	81.68	30.56	108.90	127.05	40.75	96.92	75.38	96.92	96.92
2028-29	1006.26	102.91	38.51	137.22	160.09	51.34	111.94	87.06	111.94	111.94
2029-30	1267.89	129.67	48.52	172.90	201.71	64.69	129.29	100.56	129.29	129.29
2030-31	1597.54	163.39	61.13	217.85	254.16	81.51	149.33	116.15	149.33	149.33
2031-32	2012.90	205.87	77.03	274.49	320.24	102.70	172.48	134.15	172.48	172.48
<b>Purchase Working</b>										
2021-22	129.41	4.35	6.21	13.46	6.27	4.29	27.22	18.14	27.22	22.68
2022-23	163.06	5.48	7.82	16.96	7.90	5.40	31.43	20.96	31.43	26.20
2023-24	206.79	6.95	9.85	21.37	9.95	6.81	36.31	24.20	36.31	30.26
2024-25	262.31	8.83	12.40	26.93	12.54	8.58	41.93	27.96	41.93	34.94
2025-26	332.84	11.21	15.62	33.93	15.80	10.81	48.43	32.29	48.43	40.36
2026-27	422.45	14.24	19.67	42.75	19.91	13.62	55.94	37.29	55.94	46.62
2027-28	536.33	18.10	24.77	53.87	25.08	17.17	64.61	43.07	64.61	53.84
2028-29	681.13	23.01	31.20	67.88	31.61	21.63	74.63	49.75	74.63	62.19
2029-30	865.28	29.27	39.29	85.53	39.82	27.25	86.19	57.46	86.19	71.83
2030-31	1099.57	37.24	49.49	107.76	50.18	34.34	99.55	66.37	99.55	82.96
2031-32	1397.75	47.39	62.33	135.78	63.22	43.26	114.98	76.66	114.98	95.82

## Manpower Requirement

### Manpower Requirement

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<b>Particulars</b>	<b>Salary (p.m.)</b>	<b>No.of employees</b>	<b>Total Salary (p.a.)</b>
Manager	15,000	1	220,000
Supervisor	10,000	3	360,000
Labour-Gents	10,000	10	400,000
Labour-Ladies	8,000	10	320,000
<b>Total Wages</b>			<b>1,300,000</b>



## Sales Working

### Mango Pulp

Year	Quantity Sold (in tons)	Quantity Sold (in Tins)	Selling Price per Tin	Amount (in Lakhs)
2021-22	100	117,647	170	200
2022-23	120	141,176	178	251
2023-24	144	169,412	187	317
2024-25	173	203,294	196	399
2025-26	207	243,953	206	503
2026-27	249	292,744	217	634
2027-28	299	351,292	227	799
2028-29	358	421,551	239	1,006
2029-30	430	505,861	251	1,268
2030-31	516	607,033	263	1,598
2031-32	619	728,440	276	2,013

### Mango Bar

Year	Quantity Sold (in tons)	Quantity Sold (in Kgs)	Selling Price per kg	Amount (in Lakhs)
2021-22	5	4,536	450	20
2022-23	6	5,443	473	26
2023-24	7	6,532	496	32
2024-25	9	7,838	521	41
2025-26	10	9,406	547	51
2026-27	12	11,287	574	65
2027-28	15	13,544	603	82
2028-29	18	16,253	633	103
2029-30	21	19,504	665	130
2030-31	26	23,405	698	163
2031-32	31	28,085	733	206

### Alphonso Mawa

Year	Quantity Sold (in tons)	Quantity Sold (in Kgs)	Selling Price per kg	Amount (in Lakhs)
2021-22	10	9,072	300	27
2022-23	12	10,886	315	34
2023-24	14	13,064	331	43
2024-25	17	15,676	347	54
2025-26	21	18,811	365	69
2026-27	25	22,574	383	86
2027-28	30	27,089	402	109
2028-29	36	32,506	422	137
2029-30	43	39,008	443	173
2030-31	52	46,809	465	218
2031-32	62	56,171	489	274

### Alphonso Muramba

Year	Quantity Sold (in tons)	Quantity Sold (in Kgs)	Selling Price per kg	Amount (in Lakhs)
2021-22	10	9,072	350	32
2022-23	12	10,886	368	40
2023-24	14	13,064	386	50
2024-25	17	15,676	405	64
2025-26	21	18,811	425	80
2026-27	25	22,574	447	101
2027-28	30	27,089	469	127
2028-29	36	32,506	492	160
2029-30	43	39,008	517	202
2030-31	52	46,809	543	254
2031-32	62	56,171	570	320

### Fried Jackfruit Chips

Year	Quantity Sold (in tons)	Quantity Sold (in Kgs)	Selling Price per kg	Amount (in Lakhs)
2021-22	10	9,072	450	41
2022-23	12	9,979	473	47
2023-24	14	10,977	496	54
2024-25	17	12,075	521	63
2025-26	21	13,282	547	73
2026-27	25	14,610	574	84
2027-28	30	16,071	603	97
2028-29	36	17,679	633	112
2029-30	43	19,446	665	129
2030-31	52	21,391	698	149
2031-32	62	23,530	733	172

### Dried Jackfruit Chips

Year	Quantity Sold (in tons)	Quantity Sold (in Kgs)	Selling Price per kg	Amount (in Lakhs)
2021-22	10	9,072	350	32
2022-23	12	9,979	368	37
2023-24	14	10,977	386	42
2024-25	17	12,075	405	49
2025-26	21	13,282	425	57
2026-27	25	14,610	447	65
2027-28	30	16,071	469	75
2028-29	36	17,679	492	87
2029-30	43	19,446	517	101
2030-31	52	21,391	543	116
2031-32	62	23,530	570	134

Gare Pith

<b>Year</b>	<b>Quantity Sold (in tons)</b>	<b>Quantity Sold (in Kgs)</b>	<b>Selling Price per kg</b>	<b>Amount (in Lakhs)</b>
2021-22	10	9,072	450	41
2022-23	12	9,979	473	47
2023-24	14	10,977	496	54
2024-25	17	12,075	521	63
2025-26	21	13,282	547	73
2026-27	25	14,610	574	84
2027-28	30	16,071	603	97
2028-29	36	17,679	633	112
2029-30	43	19,446	665	129
2030-31	52	21,391	698	149
2031-32	62	23,530	733	172

## Sales Working

### Mango Drink

Year	Quantity Sold (in tons)	Quantity Sold (in Litres)	Selling Price per litre	Amount (in Lakhs)
2021-22	5	5,092	150	8
2022-23	6	6,110	158	10
2023-24	7	7,332	165	12
2024-25	9	8,798	174	15
2025-26	10	10,558	182	19
2026-27	12	12,670	191	24
2027-28	15	15,203	201	31
2028-29	18	18,244	211	39
2029-30	21	21,893	222	49
2030-31	26	26,272	233	61
2031-32	31	31,526	244	77

### Gare Pith

Year	Quantity Sold (in tons)	Quantity Sold (in Kgs)	Selling Price per kg	Amount (in Lakhs)
2021-22	10	9072	450	41
2022-23	12	9979	473	47
2023-24	14	10977	496	54
2024-25	17	12075	521	63
2025-26	21	13282	547	73
2026-27	25	14610	574	84
2027-28	30	16071	603	97
2028-29	36	17679	633	112
2029-30	43	19446	665	129
2030-31	52	21391	698	149
2031-32	62	23530	733	172

### Kairi Panhe

Year	Quantity Sold (in tons)	Quantity Sold (in Litres)	Selling Price per litre	Amount (in Lakhs)
2021-22	10	10,183	100	10
2022-23	12	12,220	105	13
2023-24	14	14,664	110	16
2024-25	17	17,597	116	20
2025-26	21	21,116	122	26
2026-27	25	25,339	128	32
2027-28	30	30,407	134	41
2028-29	36	36,488	141	51
2029-30	43	43,786	148	65
2030-31	52	52,543	155	82
2031-32	62	63,052	163	103

### Jackfruit Bar

Year	Quantity Sold (in tons)	Quantity Sold (in Kgs)	Selling Price per kg	Amount (in Lakhs)
2021-22	10	9,072	450	41
2022-23	12	9,979	473	47
2023-24	14	10,977	496	54
2024-25	17	12,075	521	63
2025-26	21	13,282	547	73
2026-27	25	14,610	574	84
2027-28	30	16,071	603	97
2028-29	36	17,679	633	112
2029-30	43	19,446	665	129
2030-31	52	21,391	698	149
2031-32	62	23,530	733	172

**Purchase Working**  
**Mango Pulp**

**Calculation of Mangoes Purchased for Mango Pulp**

Year	Proportion of Mangoes Required for Preparing 1 Tin of Mango Pulp	Sale of Mango Pulp (in Tins)	Total Quantity of Mangoes Required(in Kgs)	Price per kg of Mangoes	Amount (in Lakhs)
2021-22	1.50	117,647.06	176,470.59	40.00	70.59
2022-23	1.50	141,176.47	211,764.71	42.00	88.94
2023-24	1.50	169,411.76	254,117.65	44.10	112.07
2024-25	1.50	203,294.12	304,941.18	46.31	141.20
2025-26	1.50	243,952.94	365,929.41	48.62	177.92
2026-27	1.50	292,743.53	439,115.29	51.05	224.17
2027-28	1.50	351,292.24	526,938.35	53.60	282.46
2028-29	1.50	421,550.68	632,326.02	56.28	355.90
2029-30	1.50	505,860.82	758,791.23	59.10	448.43
2030-31	1.50	607,032.98	910,549.47	62.05	565.02
2031-32	1.50	728,439.58	1,092,659.37	65.16	711.93

**Calculation of Tin Purchased for Mango Pulp**

Year	Sale of Mango Pulp (in Tins)	Price (Per Tin)	Amount (in Lakhs)
2021-22	117647.06	22.00	25.88
2022-23	141176.47	23.10	32.61
2023-24	169411.76	24.26	41.09
2024-25	203294.12	25.47	51.77
2025-26	243952.94	26.74	65.24
2026-27	292743.53	28.08	82.20
2027-28	351292.24	29.48	103.57
2028-29	421550.68	30.96	130.50
2029-30	505860.82	32.50	164.43
2030-31	607032.98	34.13	207.18
2031-32	728439.58	35.84	261.04

**Calculation of Labour Cost for Mango Pulp**

Year	Sale of Mango Pulp (in units)	Labour required per unit (in Rs.)	Amount (in Lakhs)
2021-22	117647.06	15.00	17.65
2022-23	141176.47	15.75	22.24
2023-24	169411.76	17.33	29.35
2024-25	203294.12	19.06	38.74
2025-26	243952.94	20.96	51.14
2026-27	292743.53	23.06	67.51
2027-28	351292.24	25.37	89.11
2028-29	421550.68	27.90	117.62
2029-30	505860.82	30.69	155.26
2030-31	607032.98	33.76	204.94
2031-32	728439.58	37.14	270.53

**Calculation of Sugar Purchased for Mango Pulp**

Year	Sale of Mango Pulp (in units)	Sugar required per unit (in Rs.)	Amount (in Lakhs)
2021-22	117647.06	10.00	11.76
2022-23	141176.47	10.50	14.82
2023-24	169411.76	11.03	18.68
2024-25	203294.12	11.58	23.53
2025-26	243952.94	12.16	29.65
2026-27	292743.53	12.76	37.36
2027-28	351292.24	13.40	47.08
2028-29	421550.68	14.07	59.32
2029-30	505860.82	14.77	74.74
2030-31	607032.98	15.51	94.17
2031-32	728439.58	16.29	118.66

**Calculation of Label Purchased for Mango Pulp**

Year	Sale of Mango Pulp (in units)	Lable required per unit (in Rs.)	Amount (in Lakhs)
2021-22	117647.06	3.00	3.53
2022-23	141176.47	3.15	4.45
2023-24	169411.76	3.31	5.60
2024-25	203294.12	3.47	7.06
2025-26	243952.94	3.65	8.90
2026-27	292743.53	3.83	11.21
2027-28	351292.24	4.02	14.12
2028-29	421550.68	4.22	17.79
2029-30	505860.82	4.43	22.42
2030-31	607032.98	4.65	28.25
2031-32	728439.58	4.89	35.60

## Mango Bar

### Calculation of Mangoes Purchased for Mango Bar

Year	Proportion of Mangoes Required for Preparing 1 kg of Mango Bar	Sale of Mango Bar (in Kgs)	Total Quantity of Mangoes Required (in Kgs)	Price per kg of Mangoes	Amount (in Lakhs)
2021-22	1.77	4,535.95	8,028.63	40.00	3.21
2022-23	1.77	5,443.14	9,634.36	42.00	4.05
2023-24	1.77	6,531.77	11,561.23	44.10	5.10
2024-25	1.77	7,838.12	13,873.48	46.31	6.42
2025-26	1.77	9,405.75	16,648.17	48.62	8.09
2026-27	1.77	11,286.90	19,977.80	51.05	10.20
2027-28	1.77	13,544.27	23,973.37	53.60	12.85
2028-29	1.77	16,253.13	28,768.04	56.28	16.19
2029-30	1.77	19,503.75	34,521.65	59.10	20.40
2030-31	1.77	23,404.51	41,425.98	62.05	25.71
2031-32	1.77	28,085.41	49,711.17	65.16	32.39

### Calculation of Labour Cost for Mango Bar

Year	Sale of Mango Bar (in Kgs)	Labour required per unit (in Rs.)	Amount (in Lakhs)
2021-22	4535.95	15.00	0.68
2022-23	5443.14	15.75	0.86
2023-24	6531.77	17.33	1.13
2024-25	7838.12	19.06	1.49
2025-26	9405.75	20.96	1.97
2026-27	11286.90	23.06	2.60
2027-28	13544.27	25.37	3.44
2028-29	16253.13	27.90	4.53
2029-30	19503.75	30.69	5.99
2030-31	23404.51	33.76	7.90
2031-32	28085.41	37.14	10.43

### Calculation of Sugar Purchased for Mango Bar

Year	Sale of Mango Bar (in Kgs)	Sugar required per unit (in Rs.)	Amount (in Lakhs)
2021-22	4535.95	10.00	0.45
2022-23	5443.14	10.50	0.57
2023-24	6531.77	11.03	0.72
2024-25	7838.12	11.58	0.91
2025-26	9405.75	12.16	1.14
2026-27	11286.90	12.76	1.44
2027-28	13544.27	13.40	1.82
2028-29	16253.13	14.07	2.29
2029-30	19503.75	14.77	2.88
2030-31	23404.51	15.51	3.63
2031-32	28085.41	16.29	4.57

## Mango Drink

### Calculation of Mango Pulp to be purchased for Mango Drink

Year	Sale of Mango Drink (in Litres)	Proportion of Mango Pulp required in 1 Litre of Mango Drink	Total Quantity of Mango Pulp required (in Litres)	Price per litre of Mango Pulp	Amount (in Lakhs)
2021-22	5091.60	0.94	4,786.10	110.00	5.26
2022-23	6109.92	0.94	5,743.32	115.50	6.63
2023-24	7331.90	0.94	6,891.99	121.28	8.36
2024-25	8798.28	0.94	8,270.39	127.34	10.53
2025-26	10557.94	0.94	9,924.47	133.71	13.27
2026-27	12669.53	0.94	11,909.36	140.39	16.72
2027-28	15203.44	0.94	14,291.23	147.41	21.07
2028-29	18244.12	0.94	17,149.48	154.78	26.54
2029-30	21892.95	0.94	20,579.37	162.52	33.45
2030-31	26271.54	0.94	24,695.25	170.65	42.14
2031-32	31525.85	0.94	29,634.29	179.18	53.10

### Calculation of Sugar to be purchased for Mango Drink

Year	Sale of Mango Drink (in Litres)	Price per Kg of Sugar	Amount (in Lakhs)
2021-22	5091.60	8.00	0.41
2022-23	6109.92	8.40	0.51
2023-24	7331.90	8.82	0.65
2024-25	8798.28	9.26	0.81
2025-26	10557.94	9.72	1.03
2026-27	12669.53	10.21	1.29
2027-28	15203.44	10.72	1.63
2028-29	18244.12	11.26	2.05
2029-30	21892.95	11.82	2.59
2030-31	26271.54	12.41	3.26
2031-32	31525.85	13.03	4.11

### Calculation of Water to be purchased for Mango Drink

Year	Sale of Mango Drink (in Litres)	Price per litre of Water	Amount (in Lakhs)
2021-22	5091.60	1.60	0.08
2022-23	6109.92	1.60	0.10
2023-24	7331.90	1.60	0.12
2024-25	8798.28	1.60	0.14
2025-26	10557.94	1.60	0.17
2026-27	12669.53	1.60	0.20
2027-28	15203.44	1.60	0.24
2028-29	18244.12	1.60	0.29
2029-30	21892.95	1.60	0.35
2030-31	26271.54	1.60	0.42
2031-32	31525.85	1.60	0.50

**Calculation of Bottle & Label Purchased for  
Mango Drink**

Year	Sale of Mango Pulp (in units)	Lable required per unit (in Rs.)	Amount (in Lakhs)
2021-22	5091.60	9.00	0.46
2022-23	6109.92	9.45	0.58
2023-24	7331.90	9.92	0.73
2024-25	8798.28	10.42	0.92
2025-26	10557.94	10.94	1.15
2026-27	12669.53	11.49	1.46
2027-28	15203.44	12.06	1.83
2028-29	18244.12	12.66	2.31
2029-30	21892.95	13.30	2.91
2030-31	26271.54	13.96	3.67
2031-32	31525.85	14.66	4.62

**Alphonso Mawa**

**Calculation of Mango Pulp to be purchased for Alphonso Mawa**

Year	Sale of Alphonso Mawa (in Kgs)	Proportion of Mango Pulp required in 1 Kg of Mawa	Total Quantity of Mango Pulp required (in Litres)	Price per litre of Mango Pulp	Amount(in Lakhs)
2021-22	9071.90	1.24	11,249.16	110.00	12.37
2022-23	10886.28	1.24	13,498.99	115.50	15.59
2023-24	13063.54	1.24	16,198.78	121.28	19.65
2024-25	15676.24	1.24	19,438.54	127.34	24.75
2025-26	18811.49	1.24	23,326.25	133.71	31.19
2026-27	22573.79	1.24	27,991.50	140.39	39.30
2027-28	27088.55	1.24	33,589.80	147.41	49.51
2028-29	32506.26	1.24	40,307.76	154.78	62.39
2029-30	39007.51	1.24	48,369.31	162.52	78.61
2030-31	46809.01	1.24	58,043.17	170.65	99.05
2031-32	56170.81	1.24	69,651.81	179.18	124.80

**Calculation of Sugar to be purchased for  
Alphonso Mawa**

Year	Sale of Alphonso Mawa (in Kgs)	Price per Kg of Sugar	Amount( in Lakhs)
2021-22	9071.90	12.00	1.09
2022-23	10886.28	12.60	1.37
2023-24	13063.54	13.23	1.73
2024-25	15676.24	13.89	2.18
2025-26	18811.49	14.59	2.74
2026-27	22573.79	15.32	3.46
2027-28	27088.55	16.08	4.36
2028-29	32506.26	16.89	5.49
2029-30	39007.51	17.73	6.92
2030-31	46809.01	18.62	8.71
2031-32	56170.81	19.55	10.98

**Alphonso Muramba**

**Calculation of raw mangoes to be purchased for Alphonso Muramba**

Year	Sale of Alphonso Muramba (in Kgs)	Proportion of Raw Mangoes required in 1 Kg of Muramba	Total Quantity of raw mangoes required (in Kgs)	Price per Kg of raw mangoes	Amount(in Lakhs)
2021-22	9071.90	1.77	16,057.26	30.00	4.82
2022-23	10886.28	1.77	19,268.72	31.50	6.07
2023-24	13063.54	1.77	23,122.46	33.08	7.65
2024-25	15676.24	1.77	27,746.95	34.73	9.64
2025-26	18811.49	1.77	33,296.34	36.47	12.14
2026-27	22573.79	1.77	39,955.61	38.29	15.30
2027-28	27088.55	1.77	47,946.73	40.20	19.28
2028-29	32506.26	1.77	57,536.08	42.21	24.29
2029-30	39007.51	1.77	69,043.29	44.32	30.60
2030-31	46809.01	1.77	82,851.95	46.54	38.56
2031-32	56170.81	1.77	99,422.34	48.87	48.58

**Calculation of Sugar to be purchased for Alphonso Muramba**

Year	Sale of Alphonso Muramba (in Kgs)	Price per Kg of Sugar	Amount( in Lakhs)
2021-22	9071.90	16.00	1.45
2022-23	10886.28	16.80	1.83
2023-24	13063.54	17.64	2.30
2024-25	15676.24	18.52	2.90
2025-26	18811.49	19.45	3.66
2026-27	22573.79	20.42	4.61
2027-28	27088.55	21.44	5.81
2028-29	32506.26	22.51	7.32
2029-30	39007.51	23.64	9.22
2030-31	46809.01	24.82	11.62
2031-32	56170.81	26.06	14.64

**Kairi Panhe**

**Calculation of raw mangoes to be purchased for Panhe**

Year	Sale of Kairi Panhe (in Litres)	Proportion of Raw Mangoes required in 1 litre of Kairi Panhe	Total Quantity of Raw Material required (in Kgs)	Price per kg of raw mangoes	Amount(in Lakhs)
2021-22	10183.20	0.59	7,510.11	30.00	2.25
2022-23	12219.84	0.59	9,012.13	31.50	2.84
2023-24	14663.81	0.59	10,814.56	33.08	3.58
2024-25	17596.57	0.59	12,977.47	34.73	4.51
2025-26	21115.88	0.59	15,572.96	36.47	5.68
2026-27	25339.06	0.59	18,687.56	38.29	7.16
2027-28	30406.87	0.59	22,425.07	40.20	9.02
2028-29	36488.25	0.59	26,910.08	42.21	11.36
2029-30	43785.90	0.59	32,292.10	44.32	14.31
2030-31	52543.08	0.59	38,750.52	46.54	18.03
2031-32	63051.69	0.59	46,500.62	48.87	22.72

**Calculation of Sugar to be purchased for Kairi Panhe**

Year	Sale of Kairi Panhe (in Litres)	Price per Kg of Sugar	Amount( in Lakhs)
2021-22	10183.20	16.00	1.63
2022-23	12219.84	16.80	2.05
2023-24	14663.81	17.64	2.59
2024-25	17596.57	18.52	3.26
2025-26	21115.88	19.45	4.11
2026-27	25339.06	20.42	5.17
2027-28	30406.87	21.44	6.52
2028-29	36488.25	22.51	8.21
2029-30	43785.90	23.64	10.35
2030-31	52543.08	24.82	13.04
2031-32	63051.69	26.06	16.43

**Calculation of Water to be purchased for Kairi Panhe**

Year	Sale of Kairi Panhe (in Litres)	Price per litre of Water	Amount(in Lakhs)
2021-22	10183.20	4.00	0.41
2022-23	12219.84	4.20	0.51
2023-24	14663.81	4.41	0.65
2024-25	17596.57	4.63	0.81
2025-26	21115.88	4.86	1.03
2026-27	25339.06	5.11	1.29
2027-28	30406.87	5.36	1.63
2028-29	36488.25	5.63	2.05
2029-30	43785.90	5.91	2.59
2030-31	52543.08	6.21	3.26
2031-32	63051.69	6.52	4.11

**For Fried Jackfruit Chips**

Year	Total Quantity required in a year (in Kgs)	Manufacturing Price per kg	Amount (in Lakhs)
2021-22	9,072	300	27
2022-23	9,979	315	31
2023-24	10,977	331	36
2024-25	12,075	347	42
2025-26	13,282	365	48
2026-27	14,610	383	56
2027-28	16,071	402	65
2028-29	17,679	422	75
2029-30	19,446	443	86
2030-31	21,391	465	100
2031-32	23,530	489	115

**For Dried Jackfruit Chips**

Year	Total Quantity required in a year (in Kgs)	Manufacturing Price per kg	Amount (in Lakhs)
2021-22	9,072	200	18
2022-23	9,979	210	21
2023-24	10,977	221	24
2024-25	12,075	232	28
2025-26	13,282	243	32
2026-27	14,610	255	37
2027-28	16,071	268	43
2028-29	17,679	281	50
2029-30	19,446	295	57
2030-31	21,391	310	66
2031-32	23,530	326	77

**For Jackfruit Poli**

Year	Total Quantity required in a year (in Kgs)	Manufacturing Price per kg	Amount (in Lakhs)
2021	9,072	300	27
2022	9,979	315	31
2023	10,977	331	36
2024	12,075	347	42
2025	13,282	365	48
2026	14,610	383	56
2027	16,071	402	65
2028	17,679	422	75
2029	19,446	443	86
2030	21,391	465	100
2031	23,530	489	115

**For Gare Pith**

Year	Total Quantity required in a year (in Kgs)	Manufacturing Price per kg	Amount (in Lakhs)
2021-22	9,072	250	23
2022-23	9,979	263	26
2023-24	10,977	276	30
2024-25	12,075	289	35
2025-26	13,282	304	40
2026-27	14,610	319	47
2027-28	16,071	335	54
2028-29	17,679	352	62
2029-30	19,446	369	72
2030-31	21,391	388	83
2031-32	23,530	407	96











Year	No. of Distributors	Sales per Distributor	Total Sales through Distributors	% of Commission	Amount of Commission(in Lakhs)	Amount of Deposit per Distributor	Total amount of Deposit
2021-22	5	25	125	30.00%	37.50	1	5
2022-23	15	25	375	30.00%	112.50	1	10
2023-24	20	25	500	30.00%	150.00	1	5
2024-25	20	28	560	30.00%	168.00		
2025-26	20	31	620	30.00%	186.00		
2026-27	20	34	680	30.00%	204.00		
2027-28	20	37	740	30.00%	222.00		
2028-29	20	41	820	30.00%	246.00		
2029-30	20	45	900	30.00%	270.00		
2030-31	20	50	1000	30.00%	300.00		
2031-32	20	55	1100	30.00%	330.00		